

# **JEFFREY ENRIGHT, MAI, CRE, SRA, AI-GRS**

## **EXPERIENCE**

President: ENRIGHT & COMPANY, INC. - Half Moon Bay, California; 2000-2016, 2025+

Jeff has been active in real estate appraisal and consulting for more than 35 years. He provides his clients a variety of services, including real property appraisal and appraisal review; expert witness testimony and litigation support; land use and development consultation; owner representation in property tax appeal cases; and both landlord and tenant representation in matters of property value and rent arbitration. His experience extends across a broad spectrum of property types, including office, industrial, retail, residential (single and multifamily), mixed-use, vacant land, and special purpose properties including church, school, golf course, campground, marina, mobile home park, cemetery, ranchland, open space, wetland, and public use facilities.

Jeff's practice has focused on the San Francisco Bay Area, with projects also completed in California's Central Valley, Los Angeles, Monterey Bay, North Coast, Orange County, San Diego, and Sacramento markets. He has been qualified as an expert in the California Superior Courts of Alameda, San Francisco, San Mateo, and Santa Clara Counties, as well as in testimony granted to Judicial Arbitration and Mediation Services (JAMS) and ADR Services. His experience in arbitral matters spans more than 40 cases, serving most oftentimes as a neutral third arbitrator selected by his peers.

Managing Director: Kidder Mathews Valuation Advisory Services – San Francisco, California; 2019-2024  
Snr. Vice President: Kidder Mathews Valuation Advisory Services – Redwood Shores, California; 2019  
Vice President: Kidder Mathews Valuation Advisory Services – Redwood Shores, California; 2016-2019

Partner: Carneghi-Bautovich & Partners - San Jose, California; 1994-2000.  
Project Manager: Carneghi-Bautovich & Partners - San Jose, California; 1988-1994.

Appraiser: Hilliard Lipman & Associates - San Diego, California; 1987-1988.

## **PROFESSIONAL AFFILIATIONS**

Member of the Appraisal Institute (No. 10533) - MAI, SRA & AI-GRS Designations  
Member of the Counselors of Real Estate  
Member of the International Right of Way Association  
Member of the Urban Land Institute

Certified General Real Estate Appraiser: State of California (No. AG015649)

## **EDUCATION**

Bachelor of Arts, with distinction: University of California, San Diego; La Jolla, California.  
Honors in Quantitative Economics & Decision Sciences

Appraisal Institute Professional Development Programs:  
Valuation of Conservation Easements  
Valuation of the Components of a Business Enterprise  
Litigation

# JEFFREY ENRIGHT, MAI - QUALIFICATIONS

## SPEAKING

Guest Speaker: Menlo College Real Estate Principles class; November 2024  
Moderator: “Commercial Real Estate Data & Analytics” - Appraisal Institute Fall Conference; October 2024  
Moderator: “Technology for CRE Professionals” - Appraisal Institute Fall Conference; October 2024  
Moderator: “Return on Cost & Profit” - Finance Hybrid Conference; September 2024  
Guest Speaker: Menlo College Real Estate Principles class; May 2024  
Panelist: “Interest Rates – Effects on CRE & Housing Markets” - Appraisal Institute webinar; May 2024  
Panelist: “The Art of the Interview” - Appraisal Institute Spring Conference; March 2024  
Guest Speaker: Menlo College Real Estate Principles class; November 2023  
Panelist: “Building and Boosting Careers” - Finance Hybrid Conference; September 2023  
Guest Speaker: Menlo College Real Estate Principles class; May 2023  
Guest Speaker: University of California, Haas School of Business Foundational Real Estate class; March 2023  
Moderator: “Ask the Experts” - Appraisal Institute Fall Conference; October 2022  
Panelist: “The Future of Office” - Valcre Opinions of Value webinar; July 2022  
Panelist: “Bay Area State of the Market” - Bisnow Conference; June 2022  
Guest Speaker: St. Mary’s College Real Estate Economics Class; January 2022  
Moderator: “Ask the Experts” - Appraisal Institute Fall Conference; October 2021  
Moderator: “Travel & Hospitality Industry and COVID-19” - Counselors of Real Estate webinar; May 2020  
Moderator: “The History of The Hive” - Counselors of Real Estate workshop; November 2019  
Panelist: “Ask the Experts” - Appraisal Institute Fall Conference; September 2019  
Panelist: “Connecting the Dots” - Kidder Mathews West Coast Conference; November 2018  
Panelist: “Ask the Experts” - Appraisal Institute Fall Conference; November 2011  
Panelist: “Commercial Real Estate: Setting New Values” - The Registry Speaker Series; June 2010.  
Moderator: “Mortgage Rates for Today’s Market” - Appraisal Institute webinar; December 2009.  
Moderator: “San Mateo County Market Update” - Appraisal Institute webinar; December 2009.  
Panelist: “Technology in Appraisal” - Appraisal Institute Fall Conference; November 2009.  
Panelist: “Using Social Media to Build Your Business” - Appraisal Institute workshop; August 2009.  
Moderator: “Arbitration: What You Can’t Learn From Books” - Appraisal Institute workshop; Sept. 2005.  
Panelist: “Training the Trainee” - Appraisal Institute workshop; March 2003.  
Panelist: “Demonstration Appraisal Report Writing” - Appraisal Institute workshop; September 1996.  
Moderator: “Assessment and Mello-Roos Bonds”; Appraisal Institute seminar; July 1995.

## SERVICE

Member: Appraisal Institute Finance Committee; 2014, 2023-2024  
Co-Chair: Appraisal Institute CEO Search Project Team; 2023  
Chair: Counselors of Real Estate - Northern California Chapter Events Committee; 2019  
Chair: Appraisal Institute Region I; 2017-2018  
Vice-Chair: Appraisal Institute Region I; 2013-2016  
Director: Appraisal Institute National Board; 2013-2018  
Member: Appraisal Institute Strategic Planning Committee; 2017  
Co-Chair: Appraisal Institute Honorary Membership Project Team; 2015  
Director: International Center for Valuation Certification; 2014-2015  
Trustee: Appraisal Institute Education Trust; 2011-2013  
President: Appraisal Institute - Northern California Chapter; 2010  
Director: Appraisal Institute - Northern California Chapter; 2002-2010  
Delegate: Appraisal Institute - Leadership Development & Advisory Council; 2005 & 2006  
Chair: Appraisal Institute Education Committee - Northern California Chapter; 2000-2003, 2006, 2013  
Representative: Appraisal Institute - Region I; 2002-2003, 2006-2010, 2013  
Member: Appraisal Institute General Experience Review Committee; 1999-2000

## REPRESENTATIVE CLIENT LIST

### Law Firms

Aaron, Riechert, Carpol & Riffle  
 Allen & Kimbell  
 Allen, Baker & Stephan  
 Allen Matkins  
 Anderlini & McSweeney  
 Beck, Ross, Bismonte & Finley  
 Belzer, Hulchiy & Murray  
 Blacker, Sammis & Blacker  
 Bowles & Verna  
 Bryan Hinshaw  
 Buchanan Ingersoll & Rooney  
 Burke, Williams & Sorensen  
 California Trust & Estate  
 Counselors  
 Carr, McClellan, Ingersoll,  
 Thompson & Horn  
 Comstock, Thompson, Kontz &  
 Brenner  
 Danfoura Law  
 Davis Wright Tremaine  
 Duane Morris  
 Eversheds Sutherland  
 Farbstein & Blackman  
 Farella Braun + Martel  
 First American Law Group  
 Fogarty & Zell  
 Fox, Shjeflo, Wohl, Newkold &  
 Hartley  
 Garrett & Tully  
 Gilfix & LaPoll  
 Goth & Silvestri  
 Greene, Chauvel, Descalso &  
 Tully  
 Hanson, Bridgett, Marcus,  
 Vlahos & Rudy  
 Harris & Fraser  
 Hersh Family Law  
 Hoover Krepelka  
 Hopkins & Carley  
 Jacobson, Thierolf & Dickey  
 Jeffer, Mangels, Butler &  
 Marmaro  
 JAMS, The Resolution Experts  
 Jorgenson, Seigel, McClure &  
 Flegel  
 Kass & Kass  
 Kay & Merkle  
 Kornfield, Nyberg, Bendes &  
 Kuhner  
 Law Offices of  
 Ms. Eileen Avila  
 Law Offices of  
 Ms. Julia Baigent

Law Offices of  
 Ms. Christina Chen  
 Law Offices of  
 Mr. Jeffrey Cost  
 Law Offices of  
 Mr. James Draeger  
 Law Offices of  
 Ms. Lisa Dugoni  
 Law Offices of  
 Mr. Martin M. Eisenberg  
 Law Offices of  
 Mr. Hollis Elliott  
 Law Offices of  
 Mr. Andrew Fagan  
 Law Offices of  
 Ms. Patricia Fyfe  
 Law Offices of  
 Mr. John Gregory  
 Law Offices of  
 Mr. Wade Hover  
 Law Offices of  
 Mr. Dek Ketchum  
 Law Offices of  
 Mr. Steven Leff  
 Law Offices of  
 Mr. Gregory Menzel  
 Law Offices of  
 Mr. Paul Vorsatz  
 Leland, Parachini, Steinberg,  
 Matzger & Melnick  
 Lippenberger, Thompson,  
 Welch, Soroko & Gilbert  
 Miller, Morton, Caillat &  
 Nevis  
 Miller & Pachkowski  
 Miller Starr Regalia  
 Morrill Law Firm  
 Murphy Austin Adams  
 Schoenfeld  
 Phillips, Spallas & Angstadt  
 Pillsbury Winthrop  
 Price Law Firm  
 Prime Fiduciary Services  
 Quinn Emanuel Urquhart  
 Oliver & Hedges  
 Realty Law  
 Reed Smith  
 Rentschler/Tursi  
 Roisman Henel  
 Rutan & Tucker  
 Shartsis Friese  
 Sheppard, Mullin, Richter &  
 Hampton  
 Silvestri, Silvestri & Mialocq  
 Stein & Lubin

Steyer Lowenthal  
 Boodrookas Alvarez &  
 Smith  
 Stroock & Stroock &  
 Lavan  
 Thelen Reid & Priest  
 Tour-Sarkissian  
 Tucker Ellis  
 Veris Law Group  
 Weiland, Golden, Smiley,  
 Wang  
 Winter & Ross

### Developers & Investors

Alameda Marina  
 The ADCO Group  
 A.F. Evans Company  
 AJA Investments  
 Alecta Real Estate  
 Investment  
 Ansok Builders  
 Big Wave  
 bkm Capital Partners  
 Borel Estate Company  
 Clarum Homes  
 Concar Enterprises  
 Crane Street Developers  
 Double Eagle Properties  
 Emerald Fund  
 Encina Properties  
 FD Investments  
 Federal Realty Investment  
 Trust  
 Fisher Investments  
 Forest Professional  
 Building Associates  
 Gerson Bakar &  
 Associates  
 Glenview Capital  
 Management  
 Glenwood Ventures  
 Idaho Pacific West  
 Communities  
 Imperial Realty  
 Karp Companies  
 Keenan/Bariteau Partners  
 Krishna Hotels San Jose  
 Landmark Equities  
 L.C. Smith Properties  
 Lincoln Property Company  
 Matteson Realty Services  
 Meffert Investment  
 Menlo Equities

Nan Fung International  
 The Nicholson Company  
 Northwestern Investment  
 Management  
 Orchard Commercial  
 Pacific Oak Properties  
 Patson Companies  
 Peninsula Builders  
 Pollock Financial Group  
 Remora Property  
 Development  
 Republic Holding  
 Retail Opportunity  
 Investment  
 Retail Strategies  
 Robinson Oil  
 Sares-Regis Group  
 Serramonte Medical Office  
 Partners  
 SIMEON Commercial  
 Properties  
 The Sobrato Organization  
 Soong Holdings  
 SPI Holdings  
 Stanford Partners  
 Tarlton Properties  
 TerraCotta Group  
 Thoma Bravo  
 Transpacific Development  
 Trammell Crow Company  
 Trimont Real Estate  
 Advisors  
 Urban Community  
 Redevelopments

### Non-Profit Organizations

Aid Association for  
 Lutherans  
 Biola University  
 California Teachers  
 Association  
 Congregational Church San  
 Mateo  
 Echo Church  
 First Church of Christ,  
 Scientist  
 First Presbyterian Church  
 San Mateo  
 Gracepoint Fellowship  
 Church  
 The Greenhouse Project  
 Hope Evangelical Lutheran  
 Church

King's Way Foursquare Church  
LifeMoves  
Midpen Media Center  
Midpeninsula Regional Open  
Space District  
Palo Alto Housing Corporation  
Palo Alto Medical Foundation  
Peninsula Endowment  
Peninsula Open Space Trust  
Presidio Trust  
San Francisco Child Abuse  
Prevention Center  
San Francisco Church of Christ  
San Mateo County Event Center  
Sausalito Marin City School  
District  
Sequoia Healthcare District  
Sheet Metal Worker's  
International Association  
Sheet Metal Worker's Local 104  
Stanford University  
University of Oregon Foundation  
YMCA of San Francisco

### **Commercial Enterprises**

ABS-CBN International  
Agilent Technologies  
AIXTRON-Genus  
Alza  
American Executive Centers  
American Metal & Iron  
Apple  
Applied Micro Circuits  
AT&T  
BAE Urban Economics  
The Berube Company  
Calpine  
Cardiovascular Medical &  
Coronary Interventions  
CBRE Capital Markets  
Chicago Title Company  
Cornerstone Research  
Corporate Service Consortium  
Cushman & Wakefield  
Darden Restaurants  
Draeger's Markets  
Ducati North America  
Ducky's Car Wash  
DuPont  
Excel MSO  
Fidelity National Title Insurance  
Genencor International  
Gerson Lehrman Group  
Golden State Brewing  
Graniterock  
HEDA Group  
Integra Realty Resources  
Intero Real Estate Services

IXYS  
JCPenney  
Johnson & Johnson  
Kizan International  
LifeScan  
Lindstrom Company  
Livermore Sanitation  
Loral Landscaping  
McCown De Leeuw &  
Company  
Menlo Medical Clinic  
Mid-Peninsula Plastic  
Surgery Center  
New United Motor  
Manufacturing  
Nikon Precision  
NorCal Waste Systems  
Northwestern Mutual Real  
Estate  
Novartis Pharmaceuticals  
Novellus Systems  
Paceman A.G.  
Pacific Business Centers  
Pacific Gas & Electric  
Pacific Workplaces  
Pier 1 Imports  
Property Tax Analytics  
Rolls Royce NA  
Sanofi US  
Schering-Plough  
Sherman, Clay & Company  
Shinozaki Automotive  
Sigona's Farmers Market  
SK Hynix  
Stevens Creek Chrysler Jeep  
Dodge  
Stewart Title Guaranty Co.  
Stop N Save  
SummerWinds Garden  
Centers  
Sunnyvale Nursery  
Swedcom  
Tearse Eye Center  
Terra Property Analytics  
Toyota Motor  
Translucent  
Trend Micro  
TV-32 Digital Ventures  
Una Mas Restaurants  
Verinata Health  
Walmart Realty

### **Government Entities**

City of East Palo Alto  
City of Los Altos  
City of Mountain View  
City of Palo Alto  
City of Pleasanton

City of Redwood City  
City of San Bruno  
City of San Carlos  
City and County of San  
Francisco  
City of San Jose  
City of San Mateo  
City of Union City  
County of San Mateo  
Port of Oakland  
Port of San Francisco  
San Francisco Public  
Utilities Commission  
San Jose Water Company  
Santa Clara Valley  
Transport. Authority  
Santa Clara Valley Water  
District  
Town of Hillsborough

### **Financial, Lending & Accounting Firms**

Ameris Bank  
Arbor Commercial  
Mortgage  
Ares Capital Corporation  
Banc of California  
Bank of America  
Bank of Los Altos  
Bank of the West  
BankOne  
Barclays Capital  
Barry S. Slatt Mortgage  
Company  
Bay Area Bank  
Bay View Bank  
Boston Private Bank &  
Trust Company  
Branch Bank & Trust  
Bridge Bank  
Builder's Capital  
Business Finance Capital  
California Bank & Trust  
California National Bank  
California Savings Bank  
CIBC Bank USA  
Citibank  
Citizens Bank  
City National Bank  
CityMutual Financial  
Comerica Bank  
Community West Bank  
Corporate Valuation  
Services  
County Bank  
Cupertino National Bank  
Exchange Bank  
First Republic Bank

FleetBoston Financial  
Focus Business Bank  
Fremont Bank  
Fremont Investment &  
Loan  
GE Capital  
George Elkins Mortgage  
Banking Company  
Golden State Bank  
Greater Bay Bancorp  
Gulf Coast Bank & Trust  
Company  
Hawthorne Savings  
Heritage Bank of Commerce  
Hilltop Financial Mortgage  
Holliday Fenoglio Fowler  
Interinvest Mortgage  
KeyBank  
Local Oklahoma Bank  
Luther Burbank Savings  
Marcus & Millichap Capital  
Corporation  
McGladrey & Pullen  
Mechanics Bank  
Merrill Lynch Global  
Distressed  
Merrill Lynch, Pierce, Fenner  
& Smith  
Mid-Peninsula Bank  
Munchener Hypothekenbank  
National Cooperative Bank  
New York Life Investment  
Management  
Northern Trust Bank  
Pontes Financial Group  
Presidio Bank  
Prime Finance  
St. Cloud Mortgage  
San Francisco Fire Credit  
Union  
Seiler LLP  
StanCorp Mortgage  
Investors  
Stanford Federal Credit  
Union  
Sterling Savings Bank  
Strategic Lending  
Summit Mortgage Bankers  
Summit State Bank  
UBS Global Asset Mgmt.  
Union Bank of California  
Union Central Life Insurance  
Company  
United American Bank  
United Commercial Bank  
U.S. Bank  
Washington Mutual Bank  
Wells Fargo Bank  
Wing Lung Bank